





# EXISTING PACKAGING AND BRAND



# POSITIONING STATEMENT

Peet's Coffee is a San Francisco Bay Area-based specialty coffee roaster and retailer. Founded in 1966 by Alfred Peet in Berkeley, California, Peet's introduced the United States to its darker roasted Arabica coffee in blends including French Roast and grades appropriate for espresso drinks.

Peet's offers freshly roasted beans, brewed coffee and espresso beverages, as well as bottled cold brew. In 2007, Peet's opened the first LEED Gold Certified roastery in the United States. Peet's coffee is sold in over 14,000 grocery stores across the United States. In December 2016, Peet's announced that it was building a second roaster in Suffolk, Virginia. The 175,000-square-foot facility will cost \$58 million and was set to open in 2018. At that time, the Alameda roaster was producing approximately 1 million pounds of coffee each week.

Founder: Alfred Peet grew up in the Netherlands, where his father owned and operated a coffee wholesale and coffee bean grindery. Peet trained with his father to roast and grind coffee. In 1938, at the age of 18, he moved to London to work for a coffee and tea company. He also spent time in New Zealand and Indonesia before moving to San Francisco in 1955 where he worked for a coffee and tea importer. Peet wanted to bring better coffee to the American market and became known as "the godfather of gourmet coffee in the U.S." When the three founders of Starbucks were looking to start their company, they contacted Peet, who "became like a father mentor" to them. He allowed the three young men to copy the layout of his store and shared his suppliers.



# **CREATIVE BRIEF**

#### **PROJECT RESEARCH**

Peet introduced better coffee on a large scale to the US, earning him the title "the godfather of gourmet coffee in the US." He mentored the founders of Starbucks. He created his own roasting facilities, some producing up to one million pounds of coffee a week.

#### **PROJECT OVERVIEW**

Rebrand Peet's Coffee Keurig 10 count packaging, by giving it a fresh and eye-catching look. Utiloizing the existing themes, image, and storylines that Peet's Coffee has successfully established. The branding and package design will catch the attention of existing customers, and attract new customers.

#### **DESIRED MESSAGE**

Quality, Gourmet, that competes with any high-end brands of coffee form all over the world. Possible tagline: "ComPeet's with any other gourmet coffee brand!" or "Start Your Day With Peet's Gourmaet."

#### LOOK & FEEL

- High-end, easily identifiable as a coffee product.
- Creative packaging that welcomes customers to pick it up, reward when opened.
- Colors: White, Black, Browns, Gold, Tans, used for "House Blend."
- Patterns: International or Arabic icons.

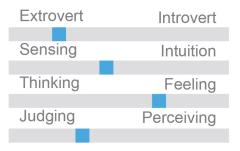
#### **TARGET AUDIENCE**

Males & females ages 30-70, that enjoy gourmet coffee day or night, looking for that "coffee shop flafor and experience."



AGE 65 OCCUPATION Retired STATUS Married LOCATION San Diego

## PERSONALITY



#### Goals

- Spending time with family and friends
- Vacationing / Traveling
- Crafting and shopping

Incentive	
Fear	
Achievement	
Growth	
Power	
Social	
Technical	
Tactile	

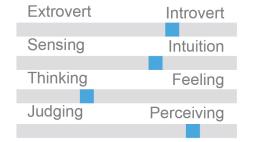
#### **Frustrations**

- Feeling tired
- Cheap products
- Driving long distances



AGE 70 OCCUPATION CCO STATUS Married LOCATION San Francisco

## PERSONALITY



#### Goals

- Extensive work in field
- Business growth
- Going to Baseball games

Incentive		
Fear		
Achievement		
Growth		
Power		
Social		
Technical		
Tactile		

## **Frustrations**

- Running out of energy
- Overworked
- Not meeting quotas





# INSPIRATION AND COMPETITORS



# THUMBNAILS & SKETCHES

Peet's Coffee



# Poet's Coffee

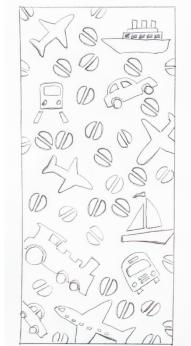
Coffee Beans or Coffee Mug iconography in logo text.



Pattern I created, in an Arabic themed style, steps 1,2,3.









Left: Transportation icons to represent *Alfred Peet's travels to find the best coffee and bring it to the US. Brown Background, gold icons.* 

*Right: Logo background red, white typography and line work.* 

# TYPOGRAPHY

For logo:

Kewl Script *Olidiq* 

# For Titles: **STIXGeneral**

For body text:					
Park	Lane				



#### OUR STORY

It all started on Vine and Walnut Streets in Berkeley, California, Where Alfred Peet opened his first shop in 1966 with one goal: to make coffee unlike anything America had tasted before.

Today, we obide by his exacting standards to deliver the richest. most flavorful cup - using only the world's finest beans, hand roasting in small batches, and never compromising on freshness.

# 100% ARABIC COFFEE

Roasted by Peet's Coffee, Inc. Berkeley, CA 94709 Packed by Keurig Green Mountain Waterbury, VT 05676

# FRENCH ROAST

# **OUR PROMISE**

We Believe there's only one way to roast coffee: with precision of craftsman who relies on his five senses - not a computer - to arrive at perfection.

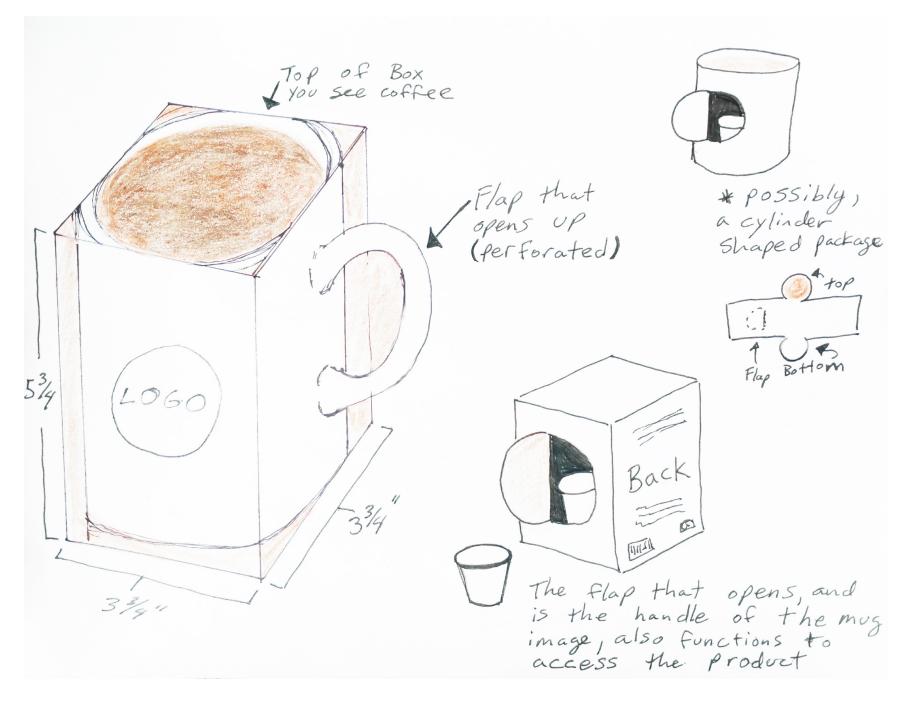
We believe coffee beans are at their peak the second they emerge from the roaster, sowe quickly seal in the freshness to deliver you full flavor.

We believe when we've done our job, you will experience something you've never tasted before - something uniquely rich and deep.

The truth is, we don't believe in taking shortcuts and our approach to single cups has been no different. That's why Peet's can promise something you just can't get anywhere else: The uncompromised cup.

#### TALK TO EXPERIENCE AN EXPERT PEET'S BEST BY 18 FEB 2015 NA 09:38 PL096 4144 Our experts Enjoy an expertly are always ready brewed cup at one of to talk beans, our cafés, or have the brewing and the world's finest coffees delivered to your door. perfect cup. 800.999.2132 PEETS.COM Peets Coffee & Tea 100% RECYCLED PAPERBOARD, MINIMUM 35% POST-CONSUMER MATERIAL, PRINTED IN THE U.S.A. Pat. www.GMCR.com/patents Keurig, the Cup and Star design, Keurig Brewed and K-Cup are trademarks of Keurig Green Mountain, Inc. For brewer inquiries contact: 1-866-901-BREW or www.Keurig.com © 2014 Peet's Coffee & Tea, Inc. All Rights Reserved. © 2014 Keurig Green Mountain, Inc

# CONCEPT SKETCHES



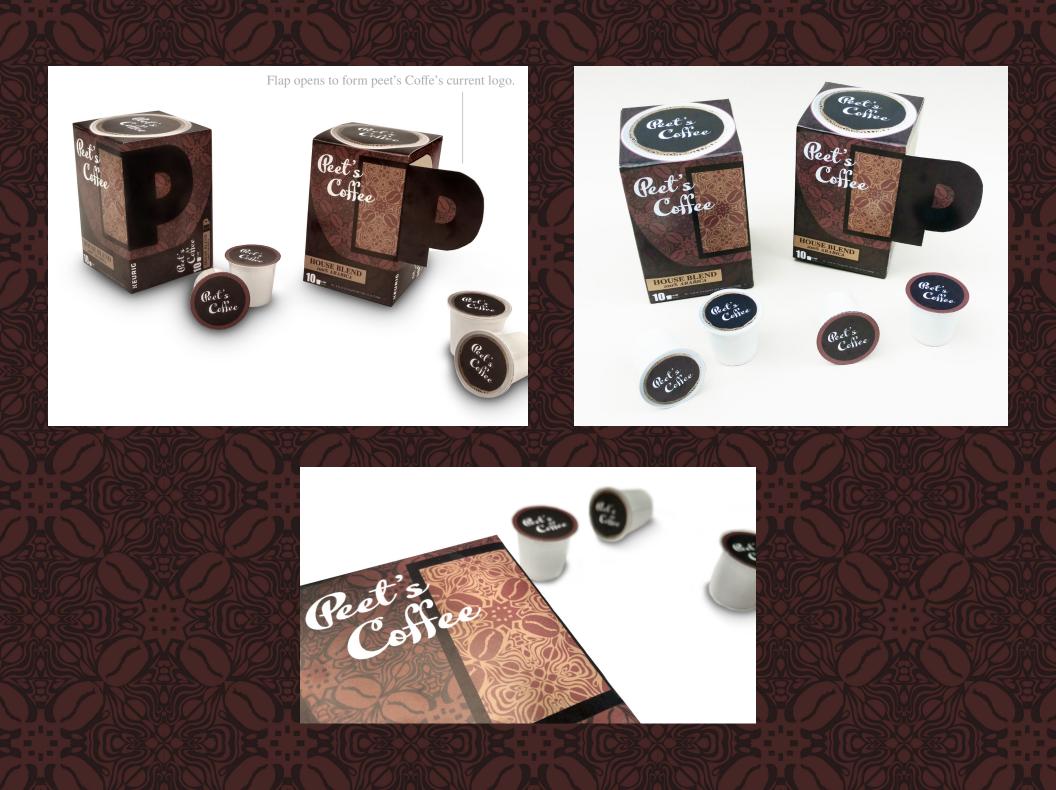
# PACKAGE PRINT LAYOUT



























Heart on inside of the flap.







HOUSE BLEND 100% ARABICA

K-CUP PODS

Geol's Cosse

Cottee





Peet's Coffee **Peet's Coffee** Start Your Day With Peet's Gourmet Ree KEURIG Peet's Coffee OUR STORY For brewer inquiries contact: 1.866-901.BREW / 1.866-901.2739 w.erug.com us on Facebook.com/Keurig 0 123456 789012 2017 Keurig Green Mountain. Inc. 2017 Peer's Coffee, Inc. All Rights Reserv HOUSE BLEND 100% ARABICA Keuris and Keup ar ordenado of Keurs Green Meantain. Io:- used with permission 0 **K-GUP** PODS 10 - 0.47 OZ (13.40)/EA NET WT 4.7 OZ (13.40) 100% ARABIC COFFEE Peet's Coffee, Inc. Berkeley, CA 94709 1.800.999.2132 PEETS.COM

# **PROCESS STATEMENT**

The problem I chose to address, is that the existing icon takes many times of viewing befor one realizes it's a coffee -cup & a "P." Aside from the colors, the existing packaging does not read as a coffee product.

The new packaging let's the consumer know immediately that it is a coffee product —by seeing the real photo on the top of the box, the Arabic pattern that contains coffee beans, and the handle of the mug on the side of the box.

By making the flap that opens to access the product, double as a coffee mug handle and revealing a heart on the inside, The new packaging gives the consumer a "reward" which also portrays the care and attention to the coffee beans that "Peet's Coffee" company has branded as a major theme to the product. The icon version makes the "P" identifiable and along with the photo on the top, explains that it is a coffee mug.

> The variety of patterns using the same layout allows for the patterns to be easily changed. This allows for versatility that can bring attention to different flavors and holiday seasons.

> > Peet's Coffe

Peet's Coffee

Peet's

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Coffee

KEURIG Decessor Coffee 16 TASK





# SIDE BY SIDE, OLD & NEW

